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## **Ziphany, LLC Displays GLOBALCON 2003 in Boston**

Buffalo-Based Ziphany, LLC fares well in Boston

*Source: Ziphany, LLC, Buffalo, New York*

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April 11, 2003, Buffalo, NY (USA) - Ziphany, LLC, a provider of Energy monitoring/verification systems and open-ended communication platforms, returns to Buffalo from the Energy and Facility Management Strategies and Technologies show. Ziphany was again very well received in Boston. Several hundred visitors stopped by looking for additional information on Ziphany's products and services. Visitors included representatives from Universities, public and private entities, commercial and industrial markets and consultants.

Tim Mattulke VP Business Development Ziphany, commented, "This show verified the strategic of our company. The fact that we designed our product as an open-ended communications platform separates us from everyone else in our market. People do not want to replace existing hardware and expensive energy management systems, and quite frankly they should not have to; Ziphany works with existing equipment to access critical information."

Ziphany provides an open-ended communications platform that permits data acquisition from multiple hardware devices and existing building management systems. These data are then transferred to Ziphany's secure website where presentation applications can be utilized to view information to help reduce operational costs.